

Investing in Real Estate ©

Objective: Many people have made fortunes investing in real estate, but others have been wiped out or suffered losses. Timing often makes the difference. Is now the time to invest in real estate? This course will explain how an individual or entity can invest directly and indirectly in both residential and commercial real estate.

Learning objectives:

- List different types of residential and commercial real estate
- Explain the factors to consider before making direct investments in real estate
- Note the key factors affecting the value of real estate
- Point out different ways to invest in real estate either passively or indirectly
- State various factors to consider in selecting a real estate fund
- Describe how value can be added to real estate
- Assess how title to real estate should be held
- Highlight numerous mistakes investors make

CPE: 4 hours

Level: Overview

Category: Technical consulting

Prerequisites: None

Instructor: Dennis J. Gerschick

Code: IIRE