

# *Business Taxation*

## *For the Non-Tax Lawyer*

**Objective:** Many attorneys get involved in real estate and business transactions. However, many of them are not experts in tax. This seminar is designed with them in mind.

### **Learning objectives:**

- Describe what attorneys should do to reduce their own liability exposure, and help their clients address the tax consequences
- List the tax issues that should be addressed
- Explain numerous tax rules provided by the internal Revenue Code and the courts
- List critical mistakes many lawyers make
- Explain why relying on a CPA may not be the complete answer
- Provide tips for selecting a competent tax advisor

**CLE:** 4 or 8 hours (The number of hours will determine the depth and amount of material covered)

**Instructor:** Dennis J. Gerschick, Esquire, CPA, PFS, CFA