

How to Value a Closely-Held Business - The Basics ©

Objective: This course will provide a summary of each of the major methods used to value a private business. Learn why a company's financial statements alone do not provide all of the needed information. This course will also provide an excellent overview of the valuation process.

What you will learn:

- The information needed to value a private company
- The action a valuation expert should take
- Why the value of a private company can vary depending upon the purpose of the valuation
- How the capitalization of the earnings method works
- How the discounted future earnings method works
- When the comparable company method should be used
- The advantages, and disadvantages, of each valuation method
- How a company's assets affect the valuation
- The premiums and discounts that are frequently used
- Tips for writing an effective valuation report
- Who is qualified to value a private company?

CPE: 4 hours

Level: Basic

Category: Technical Consulting

Prerequisites: None

Instructor: Dennis Gerschick