

# *2010 Hot Business Valuation Issues & Recent Cases* ©

**Objective:** An excellent way to learn about valuing a closely-held business is to read the written court decisions in valuation disputes. In their opinions, judges often note what the valuation expert did and the flaws in their analysis. The written judicial opinions, in effect, provide a road map for valuation experts. The instructor will discuss a number of recent valuation cases that address a variety of topics.

## **What you will learn:**

- The lessons that can be learned from each case
- The credentials a valuation expert should have
- The valuation methodologies used and why
- The common valuation discounts that are used
- When a valuation premium should be used
- Tips for writing a valuation report
- Penalties that can be imposed on the client and expert

**CPE:** 4 or 8 hours

**Level:** Update

**Area:** Technical Consulting

**Prerequisites:** None

**Instructor:** Dennis Gerschick